



# **INVITATION & PROGRAM**

## **ADHA FORUM & TRADE SHOW 2010**

### **ADHA into the FUTURE**

**Forum: Sofitel Melbourne, 12 & 13th August 2010**

**Dinner: 13th August, Old Melbourne Goal**

**ADHA**  
Architectural  
Door Hardware Association



# Details

## Date

Thursday 12 August to Saturday 14th August 2010

## Venue

Sofitel on Collins Melbourne,  
35 Collins Street Melbourne, Victoria

## Registration Fees

### Industry Forum

Registration includes AGM, AGM drinks and all business sessions including trade show and Friday Lunch.

(The dinner is not included).

### Dinner

Dinner at the old Melbourne Goal includes dinner, drinks and entertainment on the Friday Evening.

### Dinner Accompanying Partner

Is for a partner accompanying a delegate to the forum and dinner.

| Event                                     | ADHA Member | Non member |
|---|-------------|------------|
| Industry Forum and Dinner                 | \$375       | \$450      |
| Forum only                                | \$240       | \$325      |
| Dinner only                               | \$150       | \$175      |
| Dinner only member – accompanying partner | \$125       | \$175      |

**Optional – please indicate your interest in activities on Saturday 14th August on the registration form**

All rates are in AUD and include GST

## Accommodation

Special ADHA member rates have been arranged at the Sofitel on Collins. Contact ADHA for a booking form.

Delegates are to book and pay for their own accommodation reservations should be made by using the attached reservation form (additional copies available from [www.adha.net.au](http://www.adha.net.au)) or contact Sofitel on Collins Reservations on 03 TBA.

Please book promptly to ensure room availability.

## Cancellation Policy

Registration fees will not be refunded for cancellations received at the ADHA office after 6 August 2010.

## Thursday 12th August 2010

- 2:00pm Trade Show opens in Sofi's on the first floor of the Sofitel on Collins
- 4:30pm Annual General Meeting in the East Tower Suite
- 5:30pm Welcome Drinks in the Trade Show area on the first floor
- 8:00pm Trade Show Closes
- Evening Own Arrangements

## Friday 13th August 2010

- 8-10:00am Trade Show open
- 9:30am Registration (First floor Promenade area)
- 10:00am Welcome and Introduction, ADHA President Lydia Vujica (Fitzroy Ballroom First Floor)
- 10.10am **Session 1** (Fitzroy Ballroom First Floor)  
Nationally accredited training for the architectural hardware industry. A presentation by the ADHA training committee and Manufacturing Skills Australia on developments in accredited training for the industry.
- 10.30am **Session 2** (Fitzroy Ballroom First Floor)  
The changing employment landscape – Fair Work Legislation and Occupational Health and Safety in 2010. An update on recent changes by Emma Watt - Workplace Untangler and OH&S Consultant
- 11.30am Morning Tea (First floor Promenade area)
- 11:50am **Session 3** (Fitzroy Ballroom First Floor)  
Architecture, Standards and the architectural hardware industry. Presentation by John Castles Chairman Standards Australia and a practicing architect.
- 12.45pm Lunch
- 1:45pm **Session 4**  
What's by far the single biggest risk in business - and how can you mitigate that risk?  
Presented by Roger La Salle –Australia's Innovation Guru.
- 3:00pm Afternoon Tea (First Floor Promenade area)
- 3:15pm **Session 5**  
Innovation and Opportunity Capture - How you do them! Come and be prepared to conceive a new product on the spot, and then evaluate its potential.  
Presented by Roger La Salle –Australia's Innovation Guru.
- 4.15pm Conference Wrap up and Close (Fitzroy Ballroom First Floor)
- 7:00pm Forum Dinner at the Old Melbourne Gaol with entertainment and background music.

## Saturday 14th August 2010

### Social activities

Please indicate your preferred activity and information will be provided with confirmation of your registration.



# About our presenters

## Emma Watt — Workplace Untangler

Emma Watt is an independent industrial and employee relations consultant who specialises in helping small to medium sized business owners and managers work out suitable human resources strategies. Industrial relations is a complex part of every employer's responsibilities and Emma makes it relevant and simple where possible.

Emma has extensive experience in industrial relations, including: Negotiating awards; Drafting agreements and letters of appointment; Presenting cases in the Australian Industrial Relations Commission and other tribunals; Advising businesses about their employment obligations; Helping businesses draft policies and procedures that suit their business; Assisting businesses to resolve workplace disputes; Helping businesses identify their occupational health & safety and workers compensation responsibilities; and Working with unions.

## John Castles — AM B Arch (Hons), LFRAIA, RIBA, FAICD

### Current positions

Consulting architect; Chairman Standards Australia; Director Orchard Empire Pty Ltd; President Queens College Council University of Melbourne; involved in several charitable organisations and Standards Australia Committees.

### Former positions

National President of the Royal Australian Institute of Architects (1996-97); Chairman of the Australian Council of Building Design Professions (1996-97); Member National Building and Construction Council to the Federal Government and several State government panels; National Chairman of Building

Design Professions; Board Member of Insurance Brokers Limited; President of Professions Australia.

### Other achievements

Member of the Order of Australia (AM); Life Fellow of the Royal Australian Institute of Architects; Fellow of Queen's College, The University of Melbourne.

## Roger La Salle — Australia's Innovation Guru

Roger La Salle is professional engineer, a director of a number of companies and a successful business entrepreneur. Roger developed and documented his special way of thinking, now referred to as Matrix Thinking, in the four books he has now written based on this simple but effective approach.

Matrix Thinking is now licensed in more than 26 countries and to one of the world's largest consulting firms and is delivered in this form as e-learning modules the world over. Not only does Roger talk on innovation and business building, Roger is also actively involved in business and over the years has created four companies based on his own ideas.

In 2004 Roger was an expert panellist on the ABC TV show the New Inventors and in 2005 was appointed as "Chair of Innovation" at the prestigious "The Queens University" in Belfast. He does guest lecture spots in universities the world over.

A stimulating, engaging and entertaining speaker, who walks and talks as he lays out the simple principles of thinking and business building – not a single overhead or PowerPoint for this fellow.

You will be spell bound as you see opportunities materialise before your very eyes as Roger speaks and draws on a white board.

## Some comments and feedback about Roger La Salle

"Wow! Roger held an audience of NAB People and Culture team members spellbound with his insightful, action oriented approach to innovation.

Applying lateral thinking, he sees opportunities everywhere and turns complexity and the threat of the unknown into exciting business opportunities.

Without doubt Roger La Salle is one of the most inspirational speakers and writers of our time."

**Mr Jim Young**  
Executive General Manager, National Australia Bank  
People and Culture, Group Business Services

Roger, just a short note to thank you for the fabulous interactive presentation at the ICN National Conference last month. Our internal survey confirmed that your information and delivery style were absolutely the highlight of the event. You left our people with both the motivation and the tools to understand and implement innovation in our business. Thanks again.

**Peter Yates**  
Chief Executive Officer  
ICN - Victoria

On behalf of the Association of Land Development Engineers, we extend to you our thanks for your presentation at our National Conference 2008, held on the Gold Coast. Your presentation "Product Innovation & Greater Business Opportunity" was well received by our Members and Delegates and rated as the Conference highlight.

We now look forward to having you present again to our full membership in Melbourne.

**Stephen A. Hopper**  
Business Co-ordinator  
Association of Land Development Engineers

# 2010 ADHA AGM and Industry Forum — Registration Form

## Member details

|                      |            |  |         |  |
|----------------------|------------|--|---------|--|
| Mr / Mrs / Miss / Ms | First Name |  | Surname |  |
|----------------------|------------|--|---------|--|

|          |  |              |  |
|----------|--|--------------|--|
| Position |  | Organisation |  |
|----------|--|--------------|--|

|         |  |
|---------|--|
| Address |  |
|---------|--|

|       |  |        |  |     |  |
|-------|--|--------|--|-----|--|
| Phone |  | Mobile |  | Fax |  |
|-------|--|--------|--|-----|--|

|       |  |  |  |
|-------|--|--|--|
| Email |  | Preferred name for name badge (first & last) |  |
|-------|--|--|--|

|  |  |
|--|--|
| Please note any special dietary requirements |  |
|--|--|

I am Attending  AGM  Welcome Drinks  Forum  Dinner  Winery  AFL Football  Shopping  
Please tick if attending any of the 3 optional activities above on Saturday 14 August 2010.

## Colleague

|                      |            |  |         |  |
|----------------------|------------|--|---------|--|
| Mr / Mrs / Miss / Ms | First Name |  | Surname |  |
|----------------------|------------|--|---------|--|

|          |  |              |  |
|----------|--|--------------|--|
| Position |  | Organisation |  |
|----------|--|--------------|--|

|         |  |
|---------|--|
| Address |  |
|---------|--|

|       |  |        |  |     |  |
|-------|--|--------|--|-----|--|
| Phone |  | Mobile |  | Fax |  |
|-------|--|--------|--|-----|--|

|       |  |  |  |
|-------|--|--|--|
| Email |  | Preferred name for name badge (first & last) |  |
|-------|--|--|--|

|  |  |
|--|--|
| Please note any special dietary requirements |  |
|--|--|

I am Attending  AGM  Welcome Drinks  Forum  Dinner  Winery  AFL Football  Shopping  
Please tick if attending any of the 3 optional activities above on Saturday 14 August 2010.

## Payment

### Member

AGM \$ n/a  Industry Forum and Dinner \$375  Forum Only \$240  Dinner Only \$150  dinner only \$125 accompanying partner\*

### Non Member

AGM \$ n/a  Industry Forum and Dinner \$450  Forum Only \$325  Dinner Only \$175  dinner only \$175 accompanying partner\*

\*Accompanying Partner = Spouse/Friend.

A tax invoice will be issued upon receipt of payment. Refunds only available if cancellation made on or before 4 August 2010. All fees are inclusive of GST.

EFT payment to ADHA at the NAB, BSB 083-166, Account No 460601624 with company name as reference.

Cheque  Visa  Mastercard. (please make cheque payable to ADHA Inc. and post to PO Box 1027, Research, VIC, 3095).

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Credit Card Number

\_\_\_\_\_/\_\_\_\_\_  
Expiry Date

\_\_\_\_\_  
Name on Card (please print)

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Total amount \$

**Please fax back your completed registration by 6 August 2010 to 03 9445 9219.**

Photocopies may be used for additional registrations.

Architectural Door Hardware Association Inc. PO Box 1027, Research Victoria 3095, Ph: 03 9430 5025, Fax: 03 9445 9219, E-mail: info@adha.asn.au

**FAX**

TO Group Reservations Coordinator  
 COMPANY Sofitel Melbourne On Collins  
 TEL. + 61 (0)3 9653 0000  
 FAX + 61 (0)3 9650 4261  
 EMAIL H1902-RES@accor.com  
 DATE \_\_\_\_ / \_\_\_\_ / \_\_\_\_

**SUBJECT**

**ADHA Conference**  
**Arrival Date: 12<sup>th</sup> August 2010**  
**Departure Date: 13<sup>th</sup> August 2010**

Sofitel Melbourne On Collins will confirm your reservation by return fax.

GUEST NAME (S): \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 EMAIL: \_\_\_\_\_  
 TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

**RESERVATION DETAILS**

ARRIVAL DATE: \_\_\_\_\_ TIME: \_\_\_\_\_  
 DEPARTURE DATE: \_\_\_\_\_ TIME: \_\_\_\_\_

|  |  |   |  |                     |  |
|--|--|---|--|---------------------|--|
| Classic King Room<br>\$285.00 per night<br>Available 12 <sup>th</sup> August ONLY                  |  | Classic King Room with<br>1 Breakfast \$315.00 per night<br>Available 12 <sup>th</sup> August ONLY                  |  | Non Smoking Request |  |
| Superior King Room<br>\$330.00 per night<br>Available 12 <sup>th</sup> and 13 <sup>th</sup> August |  | Superior King Room with<br>1 Breakfast \$360.00 per night<br>Available 12 <sup>th</sup> and 13 <sup>th</sup> August |  | Smoking Request     |  |

Single and Double rooms offer one (1) king bed. Twin rooms offer two (2) single beds and are available in the Classic category only.

**PAYMENT DETAILS**

CREDIT CARD NUMBER: \_\_\_\_\_ EXPIRY: \_\_\_\_\_  
 NAME ON CREDIT CARD: \_\_\_\_\_

If a third party will be paying for the room, we require an authority to be submitted with a photocopy of the back and front of the credit card showing the Signature of the cardholder. We observe these security procedures to protect you from the unauthorised use of your credit card.

GROUP RESERVATION BOOKING CONDITIONS: ALL RATES ARE QUOTED IN AUSTRALIAN DOLLARS, ARE PER ROOM PER NIGHT, ARE INCLUSIVE OF GST AND ARE ONLY VALID FOR BOOKINGS RECEIVED VIA FAX OR EMAIL. A CREDIT CARD NUMBER MUST ACCOMPANY THIS REGISTRATION FORM. WITHOUT A PRE-PAID DEPOSIT OR CREDIT CARD NUMBER, THE ROOM WILL ONLY BE HELD UNTIL FRIDAY 20 AUGUST 2010. ANY AMENDMENTS/CANCELLATIONS REQUIRE A MINIMUM OF 14 DAYS ADVANCE NOTICE. A CANCELLATION CHARGE OF ALL NIGHT'S ACCOMMODATION WILL BE BILLED FOR RESERVATIONS CANCELLED WITHOUT THE REQUIRED NOTICE OR IN THE EVENT OF A NON ARRIVAL. THE CREDIT CARD DETAILS USED FOR THIS ACCOMMODATION BOOKING MUST BE PRESENTED ON CHECK-IN FOR VERIFICATION AND TO GUARANTEE ANY INCIDENTAL CHARGES DURING THE STAY. PLEASE NOTE THAT THIS CARD IS USED FOR A GUARANTEE ONLY AND PAYMENT IS TO BE MADE DIRECTLY ON CHECKOUT. ALL CREDIT CARDS WILL INCUR A 1.5% SURCHARGE. CHECK-IN AT THE HOTEL IS AFTER 14.00 IF YOU ARRIVE BEFORE THIS TIME IT IS POSSIBLE THAT YOU WILL NOT BE ABLE TO GAIN ACCESS TO YOUR ROOM. CHECK-OUT IS BEFORE 11.00AM ON THE DAY OF DEPARTURE.

SIGNATURE: \_\_\_\_\_  
 Please return the completed and signed Request for Accommodation form  
 By signing this form you agree to be bound by the booking conditions stated above

|                        |       |
|------------------------|-------|
| OFFICE USE: Status / # | _____ |
| Date                   | _____ |
| Name                   | _____ |

